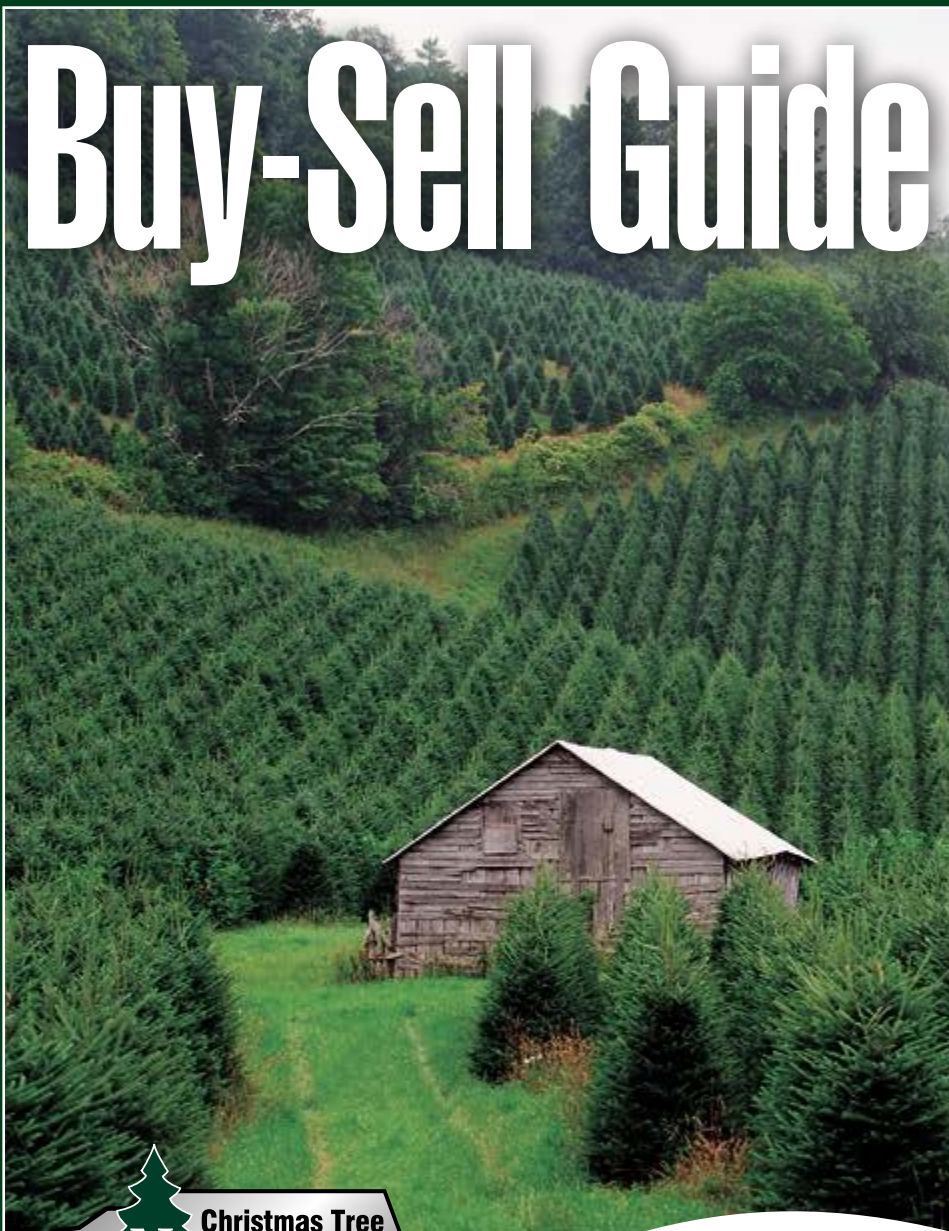


NORTH CAROLINA CHRISTMAS TREE ASSOCIATION

# Buy-Sell Guide



*We Proudly Feature*  
**NORTH CAROLINA  
FRASER FIR**  
*The Perfect Christmas Tree*

[www.NCchristmastrees.com](http://www.NCchristmastrees.com)  
1.800.562.8789



**Premium Quality Fraser Firs, Wreaths, Garland,  
and a wide array of greenery products.**



**Pumpkins available as well.**



**Seth & Lidjea Andrews  
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Sparta, NC 28675  
336-372-1657**

**TREE FARMS & NURSERY LLC**  
andrewstreefarms.com  
andrewstreefarms@gmail.com

- 
- *Fraser Fir Christmas Trees*
  - *Wreaths and Garland*
  - *Landscaping Trees and Shrubs*

*“Home of the North Carolina Fraser Fir.”*

# Christmas Tree Hill

NURSERY

**1-800-648-2815**

[www.christmastreehillnursery.com](http://www.christmastreehillnursery.com)

[christmashill@bellsouth.net](mailto:christmashill@bellsouth.net)

**Owner: Kurt Vance**

P.O. Box 399

1881 Millers Gap Hwy.

Newland, North Carolina 28657

Cell: (828) 387-0228

Home: (828) 733-4814

*“No order too large  
or too small.”*

# North Carolina Fraser Fir

## *The Perfect Christmas Tree*



Grown in its native  
home of the NC  
mountains



Soft, pleasant-to-touch,  
dark green needles



Long-lasting  
pleasant aroma



Incomparable  
needle retention



Strong yet pliable  
branches that hold even  
the heaviest ornaments



**1-800-562-8789**

[www.NCchristmastrees.com](http://www.NCchristmastrees.com)



(828) 262-5826 • (800) 562-8789  
 (F) (828) 265-1558  
 email: [info@NCchristmastrees.com](mailto:info@NCchristmastrees.com)  
[www.NCChristmasTrees.com](http://www.NCChristmasTrees.com)

## OFFICERS AND DIRECTORS FOR 2019

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<b>Treasurer:</b>	<b>James Pitts</b> PO Box 136 Plumtree, NC 28664 (828) 765-0019	<b>Imm. Past Pres.:</b>	<b>Buddy Deal</b> 971 Peace Haven Road Laurel Springs, NC 28644 (336) 372-9613
<b>1st Vice Pres.:</b>	<b>Amber Scott</b> 160 Hewed Log Gap Fleetwood, NC 28626 (336) 877-2672	<b>Fraser Fir Prom. Comm. Chair:</b>	<b>Jamie Vestal</b> 1700 Mt. Zion Church Rd. Sparta, NC 28657 (336) 469-7943

**Executive Director: Jennifer Greene**  
 PO Box 1937 • Boone, NC 28607  
 (828) 262-5826

<b>National Directors:</b>	<b>Wilson Barr</b> PO Box 3 Crumpler, NC 28617 (336) 982-3013	<b>Pat Gaskin</b> PO Box 135 Laurel Springs, NC 28644 (336) 372-4193
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<b>Directors:</b>	Buddy Deal Dee Clark Charles Fowler Alex Church Dale Benefield	Dale Cornett James Pitts Matt Rumpfelt Richie Gardner Kathy Shore Harry Yates, Advisor	Amber Scott Jamie Vestal Emaline Shatley Rodney Buchanan Wilson Barr
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<b>Advisors:</b>	Jeff Owen, NC CES Bill Glenn, NCDA & CS Dr. Thomas Melton, NCSU	Dr. David Monks, NCSU Anna Hollifield, NCFS Harry Yates, NCCTA
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*The Mission of the North Carolina Christmas Tree Association is to promote "real" farm-grown Christmas Trees through marketing and education. We will contribute to the success of the Christmas Tree Industry by providing ethical, professional, and visionary leadership.*

The Buy-Sell Directory is an annual publication of the North Carolina Christmas Tree Association and is designed to encourage contact between member-growers and tree buyers. All information listed in the directory was supplied to the association by firms or individuals on standard forms prepared by the Association.

Including this grower-supplied information does not constitute a warranty nor imply obligation on the part of the Association for either the accuracy of the information supplied or the reliability of those listed. The Association assumes no responsibility for accuracy or validity of claims in advertising.



# Evaluating Tree Freshness on Retail Lot

To check how your trees are holding up on the retail lot, make the following observations:

Christmas trees are perishable. Their freshness can be lost rapidly during a severe drying event or slowly over time through neglect. As a retailer, you should periodically evaluate the freshness of your product. Your decisions on how to handle and market your trees should rely on the information you collect from your evaluation. If you find that your trees are losing their freshness on the lot, you might be able identify the conditions that are hurting your trees and better control them. If you are confident that your trees are holding up, you can help your customers to better appreciate their freshness.

There is a direct relationship between the amount of water in a tree and its freshness. Researchers use a couple of different methods to measure the amount of moisture in Christmas tree foliage, but they are time consuming. You can use several tree characteristics as a rough and ready indicator of tree freshness. These include tree color, needle retention, foliage temperature, branch and needle flexibility, and even tree weight.

**How is the color of the tree?** Dry trees tend to lose color and develop a paler green or washed out appearance compared to fresh trees.

**Does the tree hold its needles when you brush branches or shake the tree?** If more than a few current season needles drop, there could be a freshness problem with the tree. Losing some internal (older) needles is normal, but a tree should hold onto all of its younger needles on the outside of the tree. Needle loss is complex and can result from genetic variation, temperature extremes, high salt content in the tree aggravated by moisture loss, or a lack of dormancy of the tree resulting from unseasonably warm autumn weather.

**Does the foliage of the tree feel cool to the touch?** A fresh tree with good water content will feel cooler than room or ambient outdoor temperature. A dry tree will feel warm in comparison. Of course, foliage in direct sunlight will be warmer, so be sure to compare foliage under similar conditions. You might do this early or late in the day when conditions will be more uniform from tree to tree.

**Are the needles and branches pliant and flexible?** The needles on a fresh tree will bend with your touch and return to their normal position without breaking. The branches on a fresh tree will also easily bend and spring back to their resting position. Dry branches are stiff. Dry needles are brittle such that needle loss on dry trees is often from needle breakage.

**How heavy is the tree compared to its neighbors?** Weight can be misleading if you are comparing different size or density trees. However, if the trees are similar, a dry tree will weigh less than a fresh tree flush with water. If other tree characteristics are pointing to a dry condition, then lifting it up can confirm your evaluation.



# GROWERS LISTED BY COUNTY

## NORTH CAROLINA

### ALLEGHANY COUNTY

Seth Andrews  
Mitchell Bottomley  
Buddy Deal  
Earl Deal  
Patricia Gaskin  
Kathy Shore  
Bruner Sides  
Randall Sides  
Scott Smith  
Sherrie Taylor  
James Vestal  
Johnny Wishon

### ASHE COUNTY

Scott Ballard  
Rusty Barr  
Andy Cheek  
John Chefas  
Cline Church  
Roger Critcher  
Russell Estes  
Sanford Fishel  
Joe Freeman  
Richie Gardner  
Steven Leath  
Tim Miller  
Charles B. Parker, Jr.  
Marty Peters  
Mitchell Poe  
Clark Reavis  
Daniel P. Shatley  
Charles Sturgill  
Jason Sturgill

David Tucker  
Tommy Wagoner  
John Weaver  
Jody Wilkes  
Maurice Woodie

### AVERY COUNTY

Waightstill Avery  
Dale Benfield  
David Cartner  
Clay Cuthbertson  
John Dellinger  
Mark Gay  
Matthew Horney  
Daniel Johnson  
James Pitts  
Robert Reece  
Larry Smith  
Lynn E. Smith  
Anna Trivett  
Jeff Vance  
Jack W. Wiseman, Jr.

### BUNCOMBE COUNTY

Curtis Hawkins

### CHEROKEE COUNTY

Rickey Postell

### HAYWOOD COUNTY

David H. Boyd  
Robbie Hunt  
Walter Mehaffey, Jr.

### JACKSON COUNTY

Thomas Beutell  
Charles Fowler  
Ryan Holquist  
Steve Page  
Scott Pressley  
Tom Waller

### MADISON COUNTY

Donna Jones

### MITCHELL COUNTY

Rodney Buchanan  
Charles Wilson  
John L. Wilson

### UNION COUNTY

Darrell Simpson

### WATAUGA COUNTY

Dale Cornett  
Bill Hoffman  
Rob Hunt  
Tracy Poe  
Paul S. Smith  
Scott Taylor  
Charles C. Wilcox

## TENNESSEE

### CARTER COUNTY

Wayne Ayers

## VIRGINIA

### BLAND COUNTY

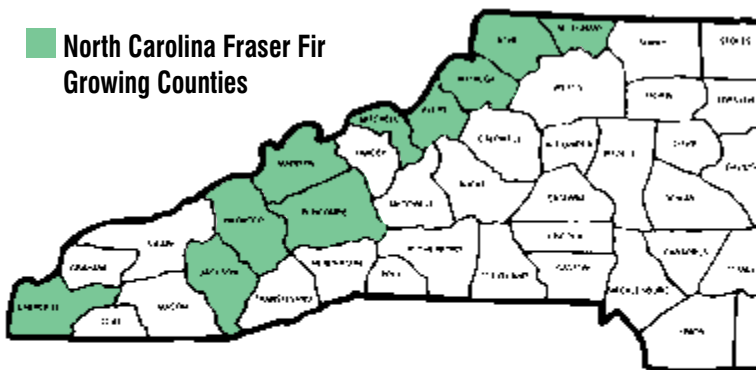
Daniel Guthrie

### CARROLL COUNTY

Michael Gatchell

### GRAYSON COUNTY

James M. Shatley



Cover photo provided by Hart-T-Tree Farms; photo courtesy of Regas Chefas.

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# WHY North Carolina Fraser Fir?



- ▲ Agricultural Crop Grown in and Native to Western North Carolina Mountains
- ▲ Soft, Pleasant-to-touch, Dark Green Needles
- ▲ Incomparable Needle Retention
- ▲ Long Lasting Traditional Christmas Aroma
- ▲ Pliable, Yet Strong, Branches for the Heaviest of Ornaments
- ▲ Environmentally Friendly, Recyclable after Christmas
- ▲ 13 Times Voted National Grand Champion Christmas Tree and displayed in the White House



**"Keeping Christmas Real Since 1959"**



**CONGRATULATIONS!**

## Winners of the 2018 NCCTA Tree & Wreath Contest

### FRASER FIR

**Grand Champion \***

Rusty & Beau Estes, Peak Farms

2nd Place: Lynn Smith, Merlyn Farms

3rd Place: David Cartner,  
Cartner Christmas Tree Farm

### OTHER SPECIES

**1st Place \***

Rusty & Beau Estes, Peak Farms

### UNDECORATED WREATH

**Grand Champion \***

Rusty & Beau Estes, Peak Farms

2nd Place: Charles & Rebecca Fowler,  
Windy Gap Tree Farm, Inc.

### DECORATED WREATH

**1st Place \***

Rusty & Beau Estes, Peak Farms



*\*Eligible  
to enter the  
National  
Christmas Tree  
Association  
Contest*



Every firm says they provide the highest level of services and that they care about your business.

We prove it.



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**TRANSPORTING CHRISTMAS TREES NATIONWIDE**

# *Fresh* NORTH CAROLINA FRASER FIR



## *The Perfect Christmas Tree*

*... The key to satisfied customers*

### *Keep your trees shaded*

Store trees in a shaded area. The North or east side of a building may work well too. Awnings, lathe houses, or shadecloth structures may be used if natural shade is unavailable. Do Not leave baled trees in full sun

### *Store Trees Upright*

Trees stored standing up have less exposure to sunlight and lose less water

### *Keep your trees moist*

Store trees upright on wet sawdust or mulch to help retain water. Mist stored trees periodically to reduce temperature and minimize moisture loss

### *Display Trees in Shade, and/or water*

Trees displayed this way lose far less water and sell faster

### *Put a fresh cut on the stump for your customer*

If possible. This will insure that the tree will take up water

### *Provide customers with tree care information*



Visit us on the web at [nchristmastrees.com](http://nchristmastrees.com)



# GROWERS

## NUMBER OF TREES FOR SALE BY SPECIES

GROWER	B&B = Balled & Burlapped FF = Fraser Fir NF = Nordmann Fir LC = Leyland Cypress		WP = White Pine BX = Boxwood CD = Cedar		WREATHS, ROPING & BOUGHS
	FRASER FIR		OTHER		
<b>Andrews, J. Seth &amp; Lidjea</b>	500	Tabletops	Concolor Fir		Wreaths: 100,000
Andrews Tree Farms & Nursery LLC	100	5-6			FF, WP, BX, CD, NF;
691 Hoppers Dairy Road	500	6-7	B&B Available		Single & Double face;
Sparta, NC 28675	500	7-8			all sizes
andrewstreefarms@gmail.com	225	8-9	Mail Order: Trees & Wreaths		
www.AndrewsTreeFarms.com	100	9-10			Roping: 100,000
(336) 372-1657	25	10-12	Nursery/Landscape Materials		FF, WP, BX, CD, NF;
Alleghany County	25	12-14			all lengths
Est. 1991	25	14+			
See our ad on Inside Front Cover					Boughs: FF, WP
<b>Avery, Waightstill</b>	500	5-6	Mail Order: Trees & Wreaths		Wreaths:
Trinity Tree Company	1,000	6-7			FF;
PO Box 190	1,000	7-8			Single face;
Plumtree, NC 28664	700	8-9			all sizes
averyfarms3@gmail.com	700	9-10			
www.AveryChristmasTrees.com	100	10-12			Boughs: FF, WP
(828) 733-5052					
(828) 733-3932 (F)					
Avery County					
Est. 1952					
Farm located at 615 Avery Lane, Plumtree, NC 28644					
<b>Ayers, Wayne</b>	Sold Out				Wreaths: 1,500;
Roan Valley Tree Farm					FF;
369 Okolona Road					Single face;
Johnson City, TN 37601					
(828)688-2675					
waynetree@charter.net					
Mitchell County					
Farm located at 1030 Green Creek Road, Bakersville, NC 28705					
<b>Ballard, Scott</b>	Sold Out		Mail Order: Wreaths		Wreaths: 1000's
West End Wreaths					FF;
PO Box 29					Single face;
West Jefferson, NC 28694					6 - 48"
sales@westendwreaths.com					
www.WestEndWreaths.com					
(336) 384-4440					
(336) 620-2650					
(336) 384-4446 (F)					
Ashe County					
Est. 2003					
Farm located at 5983 194 N, Warrensville, NC 28693					

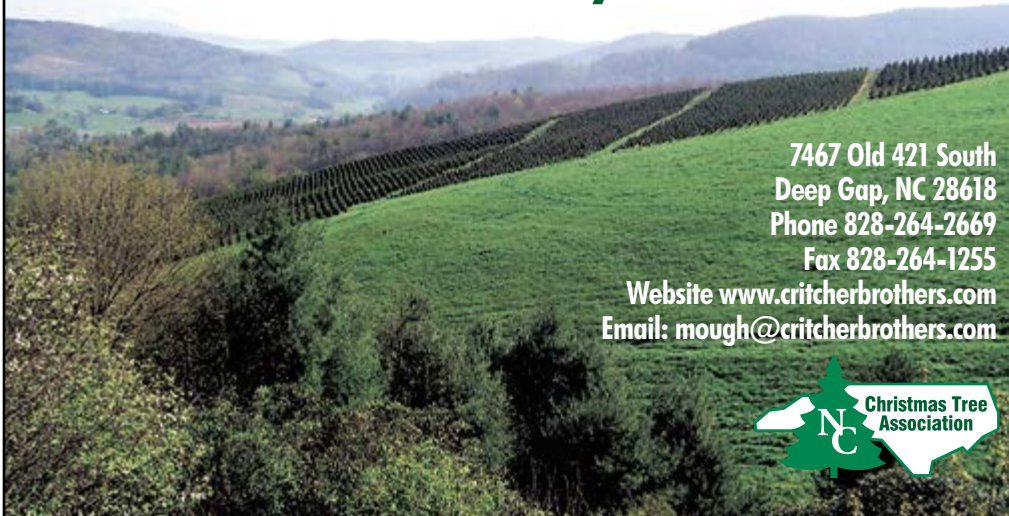
# CRITCHER BROS.

## PRODUCE, INC.

**Growers of Quality Fraser Fir**

7467 Old 421 South  
Deep Gap, NC 28618  
Phone 828-264-2669  
Fax 828-264-1255

Website [www.critcherbrothers.com](http://www.critcherbrothers.com)  
Email: [mough@critcherbrothers.com](mailto:mough@critcherbrothers.com)



**Transportation Available**

## NUMBER OF TREES FOR SALE BY SPECIES

### GROWER

B&B = Balled & Burlapped  
 FF = Fraser Fir  
 NF = Nordmann Fir  
 LC = Leyland Cypress

WP = White Pine  
 BX = Boxwood  
 CD = Cedar

**WREATHS,  
 ROPING  
 & BOUGHS**

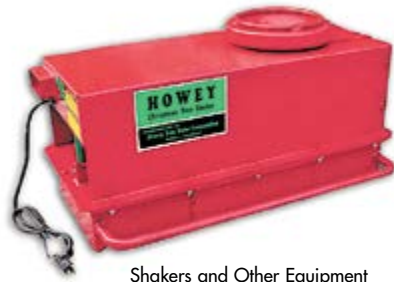
FRASER FIR

OTHER

	5,000	Tabletops	500 White Pine	6-7	
<b>Barr, Rusty &amp; Melissa and Wilson and Avery</b>			500 White Pine	7-8	Wreaths: 10,000
Barr Evergreens of NC, LLC					FF, WP, CD, Noble,
PO Box 3			Black Hills Spruce		Arborvitae;
Crumpler, NC 28617			Blue Spruce		Single & Double face;
rusty@barrevergrees.com			Concolor Fir		8, 12, 16, 24, 36, 48"
www.BarrEvergreens.com			Norway Spruce		Roping: 2,000
(336) 982-3013			B&B Available		FF, WP, CD,
(336) 982-3017			Nursery Landscape Materials		Arborvitae;
(336) 982-3015 (F)					25 & 75' rolls
Ashe County					
Est. 1960					
Farm located at 321 East Healing Springs Road, Crumpler, NC 28617					
See our ad on page 20					
<b>Benfield, Dale and Colby</b>	250	5-6			
Santa's Choice Tree Farm	250	6-7			
1415 Hickory Nut Gap Rd.	250	7-8			
Newland, NC 28657					
benfield89@bellsouth.net					
www.SantasChoiceChristmasTreeFarm.com					
(828) 733-2389					
(828) 260-1488					
(828) 733-2389 (F)					
Avery County					
<b>Beutell, Thomas C. &amp; Joan A. and Campbell, Renee B.</b>	1,000	Tabletops			
Wolf Creek Tree Farm & Nursery, Inc	1,000	5-6			
PO Box 2	10,000	6-7			
Tuckasegee, NC 28783	15,000	7-8			
wctf@frontier.com	5,000	8-9			
www.WolfCreekTreeFarm.com	2,000	9-10			
(828) 293-5115	500	10-12			
(888) 293-3534					
(828) 293-5852 (F)					
Jackson County					
Est. 1949					
Farm located at 8833 Hwy 107, Cullowhee, NC 28723					
See our ad on Back Outside Cover					



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Cinco, Yule Tree, Gunnard & More



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**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

**B&B = Balled & Burlapped**  
**FF = Fraser Fir**  
**NF = Nordmann Fir**  
**LC = Leyland Cypress**

**WP = White Pine**  
**BX = Boxwood**  
**CD = Cedar**

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

**Bottomley, Mitchell and Wagoner,  
 Mike**

Sold Out

Bottomley Evergreens & Farms  
 6460 Glade Valley Road  
 Ennice, NC 28623  
 mitchell@bottomleys.com  
 www.Bottomleys.com  
 (336) 372-5252  
 (336) 657-3347  
 (336) 657-8088 (F)  
 Alleghany  
 Est. 1995  
 See our ad on Back Inside Cover

**Boyd, David**

200	5-6
300	6-7
300	7-8
100	8-9

Boyd Mountain Christmas Tree Farm  
 143 Boyd Farm Road  
 Waynesville, NC 28785  
 trees@boydmountain.com  
 www.BoydMountainChristmasTreeFarm.com  
 (828) 926-8888  
 Haywood County  
 Est. 1982

**Buchanan, Rodney**

100	5-6
1,100	6-7
1,100	7-8
100	8-9

Nursery/Landscape Materials

Buck's Tree Farm  
 3127 Hwy 80  
 Bakersville, NC 28705  
 rodbuck@yahoo.com  
 www.BucksTrees.com  
 (828) 766-8277  
 Mitchell County  
 Est. 1980  
 See our ad on page 24

**Cartner, David, Jim P. and Sam C.,  
 and Ronnie Beam**

500	6-7
500	7-8
500	8-9
500	9-10

Wreaths:  
 FF;  
 Single & Double face;

Cartner Christmas Tree Farm  
 7 Orchard Street  
 Asheville, NC 28801  
 cartner@carolinafraserfir.com  
 www.CarolinaFraserFir.com  
 (828) 733-1641  
 (828) 273-7333  
 (828) 259-9465 (F)  
 Avery County  
 Est. 1959  
 Farm located at 901 Balsam Drive,  
 Newland, NC 28657  
 See our ad on page 20

Roping:  
 FF;  
 Boughs:  
 FF



160 Hewed Log Gap Rd.  
 Fleetwood, NC 28626  
 Office: 336-877-4237  
 Fax: 336-877-4238  
 ccnsy@skybest.com

[www.clinechurchnursery.com](http://www.clinechurchnursery.com)



**In Business Over 35 Years**

**Christmas Trees & Greenery**

**Nursery Stock: Norway Spruce,  
 Colorado Spruce, Hemlock, White  
 Pine and Other Species**

**Proud Supporter:  
 NCCTA, NCTA, NCNLA  
 American Hort**



**CHRISTMAS TREE  
 NURSERY  
 LANDSCAPE**

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 Fax: 336-877-2673

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## NUMBER OF TREES FOR SALE BY SPECIES

# GROWER

**B&B = Balled & Burlapped**  
**FF = Fraser Fir**  
**NF = Nordmann Fir**  
**LC = Leyland Cypress**

**WP = White Pine**  
**BX = Boxwood**  
**CD = Cedar**

### WREATHS, ROPING & BOUGHS

	FRASER FIR		OTHER		
	<div style="display: flex; justify-content: space-between; font-size: small;"> <span>B&amp;B = Balled &amp; Burlapped FF = Fraser Fir NF = Nordmann Fir LC = Leyland Cypress</span> <span>WP = White Pine BX = Boxwood CD = Cedar</span> </div>				
<b>Cheek, Andy and Ben</b>	500	Tabletops	200	White Pine 6-7	Wreaths:
Cheek Brothers Tree Farm	500	5-6	100	White Pine 7-8	Made to order
122 Bald Mountain Road	1,000	6-7			FF/WP/BX;
West Jefferson, NC 28694	750	7-8			All sizes
cheekbrothers2@gmail.com	250	8-9			
www.CheekFraser.com					Roping:
(336) 977-6866					Made to order
(336) 877-7323					FF/WP/BX
Ashe County					
Est. 2003					Boughs:
Farm located at 3405 Highway 88					FF/WP
East, Jefferson, NC 28640					
<b>Church, Cline &amp; Ellen and Alex</b>	Sold Out		500 White Pine B&B Sheared		Wreaths: 5,000
Cline Church Nursery			250 Norway Spruce		FF/WP/CD/Juniper;
160 Hewed Log Gap Road			B&B Available		Single face;
Fleetwood, NC 28626			Nursery/Landscape Materials		8-60"
ccnsy@skybest.com					Roping:
www.ClineChurchNursery.com					FF/WP Mixed
(336) 877-4237					
(336) 877-4238 (F)					
Ashe County					
Est. 1977					
See our ad on page 14					
<b>Cornett, Dale E.</b>	500	Tabletops	150	Canaan Fir 7-8	Wreaths: Limited
Cornett Carolina Trees	1,000	5-6	150	Canaan Fir 8-9	FF;
PO Box 172	3,000	6-7	150	Canaan Fir 9-10	Single face;
Vilas, NC 28692	4,000	7-8			
dalecornett@gmail.com	1,500	8-9			Roping: Limited
www.CornettCarolinaTrees.com	1,100	9-10			FF, WP;
(828) 964-8463	500	10-12			25 & 75' rolls
(828) 386-4191	200	12-14			
Watauga County					Boughs:
Est. 1989					FF
Farm located at 2230 Mountain Dale					
Road, Vilas, NC 28692					
See our ad on page 38					
<b>Critcher, Roger</b>	10,000	6-7			
Critcher Brothers Produce, Inc.	2,000	7-8			
7467 Old 421 South	100	8-9			
Deep Gap, NC 28618	700	9-10			
mough@critcherbrothers.com	400	10-12			
www.CritcherBrothers.com	300	12-14			
(828) 264-2669	100	14+			
(828) 264-1255 Fax					
Ashe County					
Est. 1979					
See our ad on page 10					

# Wishon



# EVERGREENS



"We Bring Christmas To Your Home"

**Johnny & Linda Wishon**

908 Independence Rd.

Sparta, NC 28675

Phone: (336) 372-7086

Fax: (336) 372-5530

E-mail: wishontrees@skybest.com

Web: wishonevergreens.com

## Premium Fraser Fir Christmas Trees Roping and Single Faced Wreaths



## Frosty Mountain Christmas Trees



**QUALITY TREES**

FAMILY OWNED FARM SINCE 1978

**Fraser Firs • Wreaths • Roping**

Donna & Chipper Jones

13623 Hwy 212 • Marshall, NC 28753

www.FrostyMountainChristmasTrees.com

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(828) 656-2548 (Fax)

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**Sanford & Deborah Fishel**

14911 OLD HIGHWAY 16 • GRASSY CREEK, NC 28631

PHONE: (336) 384-9094 • FAX: (336) 384-9689

**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

B&B = Balled & Burlapped  
 FF = Fraser Fir  
 NF = Nordmann Fir  
 LC = Leyland Cypress

WP = White Pine  
 BX = Boxwood  
 CD = Cedar

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

<b>Cuthbertson, Clay</b>	Sold Out		
Snowy Mountain Christmas Tree Farm PO Box 81 Crossnore, NC 28616 snowymtn@yahoo.com www.SnowyMountainChristmasTreeFarm.com (828) 733-9589 (828) 737-9313 (828) 733-3479 (F) Avery County Est. 1977			
<b>Deal, Buddy &amp; Della</b>	100 Tabletops	B&B Available	Wreaths: 100+
Lil Grandfather	1,000 5-6		Made to order
971 Peace Haven Road	1,000 6-7	Nursery/Landscape Materials	FF, WP, Arborvitae;
Laurel Springs, NC 28644	1,000 7-8		Single & Double face;
info@lilgrand.com	100 8-9		6-48"
www.LilGrand.com	100 9-10		
(336) 372-9613	100 10-12		Roping: 100+
(336) 372-7006 (F)	100 12-14		Made to order
Alleghany County	100 14+		FF, WP, Arborvitae;
	100 B&B		25' rolls
<b>Deal, Earl, Buddy, Betsy &amp; Della</b>	Limited	White Pine B&B sheared	Wreaths:
Smokey Holler Tree Farm, LLC 3452 Meadowfork Road Laurel Springs, NC 28644 info@smokeyhollertreefarm.com www.SmokeyHollerTreeFarm.com (336) 372-2756 (336) 372-7006 (F) Alleghany County Est. 1972 See our ad on page 18		500 Black Hills Spruce 4-10 2,000 Blue Spruce 4-12 300 Canaan Fir 6-9 500 Concolor Fir 6-12	Made to order FF, WP, Arborvitae; Single & Double face; 6-48"
		Live Various Container Grown Tabletops	Roping: Made to order FF, WP, Arborvitae; 25' rolls
		B&B Available	
		Nursery/Landscape Materials	Boughs: Made to order FF
		Trees Over 20' Available	
<b>Dellinger, John</b>	Sold Out	100 White Pine 5-6 100 White Pine 6-7	
Two D's Nursery PO Box 217 Crossnore, NC 28616 johnd@twods-nursery.com www.TwoDsNursery.com (828) 733-6686 (828) 898-2668 Avery County Est. 1959 Farm located at 7849 Linville Falls Hwy, Newland, NC 28657			



**Growers of the highest  
quality Fraser fir and  
Nursery Stock Since 1972**



3452 Meadowfork Road  
Laurel Springs, NC  
Phone: 336-372-2756  
Fax: 336-372-7006



[WWW.SMOKEYHOLLERTREEFARM.COM](http://WWW.SMOKEYHOLLERTREEFARM.COM)



Sturgill Tree Farms offers a large selection of premium Christmas trees as well as wreaths and garland. Our family takes great pride in our business and feels we are competitive in price, but most importantly, we offer a quality product. All of our products are guaranteed as stated.

**Charles Sturgill: 336-977-2036**

**Office: 336-246-4343**

**Fax: 336-846-4069**

**Email: [trees@sturgilltreefarms.com](mailto:trees@sturgilltreefarms.com)**

**[www.SturgillTreeFarms.com](http://www.SturgillTreeFarms.com)**

## Laurel Springs Nursery, L.L.C.



Patricia Gaskin  
Laurel Springs, NC 28644

**Fraser Fir Christmas trees,  
wreaths & garlands**

Wholesale, retail & mail order.

***Price List Available***

**(800) 851-2345**

Email: [1sxtf2@skybest.com](mailto:1sxtf2@skybest.com)

Member National Christmas Tree Association

## Merlyn Farms

*"Christmas Trees At Their Best"*



**\*Specializing in quality Fraser firs**

*Lynn E. Smith*

**Sales and Information**

PO Box 1433

Newland, NC 28657

**Farm Location**

339 Memory Lane

Banner Elk, NC 28604

(828) 493-0336

[lsmith814@abts.net](mailto:lsmith814@abts.net)

Call or write for price list / information

**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

B&B = Balled & Burlapped  
 FF = Fraser Fir  
 NF = Nordmann Fir  
 LC = Leyland Cypress

WP = White Pine  
 BX = Boxwood  
 CD = Cedar

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

**Estes, Russell and Beau**

Peak Farms  
 1011 Low Gap Road  
 Jefferson, NC 28640  
 russellpf2@skybest.com  
 www.PeakFarmsNC.com  
 (336) 982-6082  
 (336) 982-9228  
 (336) 982-6091 (F)  
 Ashe County  
 Est. 1994

Sold Out

**Fishel, Sanford & Deborah**

Grouse Ridge Christmas Tree Farms  
 14911 Old Hwy. 16  
 Grassy Creek, NC 28631  
 grct14@gmail.com  
 www.GrouseRidgeTrees.com  
 (336) 384-3337  
 (336) 384-9688  
 (336) 384-3380 (F)  
 Ashe County  
 Est. 1976  
 See our ad on page 16

200 Tabletops  
 1,000 5-6  
 2,000 6-7  
 2,000 7-8  
 1,500 8-9  
 500 9-10

Wreaths: 10,000  
 FF;  
 Single face;  
 6-48"

**Fowler, Charles & Rebecca**

Windy Gap Tree Farm, Inc.  
 PO Box 84  
 Glenville, NC 28736  
 charles@windygaptrees.com  
 www.WindyGapTrees.com  
 (828) 507-8863  
 (828) 586-0637  
 Jackson County  
 Est. 1986  
 Farm located at 385 Fowler Road,  
 Glenville, NC 28736  
 See our ad on page 36

200 6-7  
 500 7-8  
 150 8-9

**Freeman, Joe**

Mistletoe Meadows  
 583 Burnt Hill Road  
 Laurel Springs, NC 28644  
 mistletoem@skybest.com  
 www.MistletoeMeadows.com  
 (336) 465-9754  
 (336) 982-9754  
 (336) 982-8694 (F)  
 Ashe County  
 Est. 1988

1,000 Tabletops  
 200 12-14  
 150 14+

White Pine  
 Trees over 20'

B&B Available

Nursery/Landscape Materials  
 Mulch for sale  
 Professional growers mix/  
 potting soil for sale

Wreaths: 2,500  
 FF, WP, LC, BX;  
 Single & Double face;  
 All sizes  
 Roping: 1,000  
 FF, WP, LC, BX;  
 15, 25, 30, 50, 75'  
 rolls

# Cartner's *Blue Ridge* Fraser Firs of North Carolina



Member:  
National Christmas  
Tree Association

P.O. Box 74  
One Balsam Drive  
Newland, North Carolina 28657  
Telephone: **(828) 733-1641**  
Fax: (828) 259-9465

[www.CarolinaFraserFir.com](http://www.CarolinaFraserFir.com)  
Email: [Cartner@CarolinaFraserFir.com](mailto:Cartner@CarolinaFraserFir.com)

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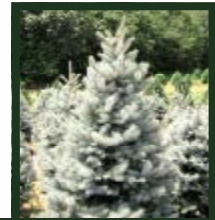
Toll Free 800-991-3326 † 336-982-3013  
Fax 336-982-3015  
[www.BarrEvergreens.com](http://www.BarrEvergreens.com)  
[info@barrevertrees.com](mailto:info@barrevertrees.com)



Decorated & Un-  
decorated Wreaths  
Garland



Fraser Fir Christmas Trees—  
up to 15 Ft



Evergreen Nursery  
Stock



Table Tops



Palletized Christmas  
Trees

**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

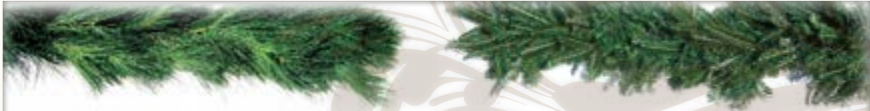
B&B = Balled & Burlapped      WP = White Pine  
 FF = Fraser Fir                      BX = Boxwood  
 NF = Nordmann Fir                CD = Cedar  
 LC = Leyland Cypress

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

<b>Gardner, Richie</b>	Sold Out		Blue Spruce	Wreaths:
Rick's Evergreens			Boxwood	Made to order
155 West Street				FF, WP, BX;
Jefferson, NC 28640				Single face
richie.gardner@cpsagu.com				
(336) 620-1263				Boughs:
(336) 384-4418				FF
(336) 846-2483 (F)				
Ashe County				
Est. 1980				
Farm located at 4106 Old Field Creek Road, Grassy Creek, NC 28631				
<b>Gaskin, Patricia B.</b>	100	9-10	Mail Order: Wreaths	Wreaths:
Laurel Springs Nursery, LLC	1,000	10-12		Made to order
PO Box 135	600	12-14		FF, WP, BX, Other;
Laurel Springs, NC 28644	200	14+		Single & Double face;
lsxtf2@skybest.com or lsxtf@skybest.com				10 - 36"
www.LaurelSpringsBoxwoods.com				Roping:
(336) 372-4193				Made to order
(336) 372-4168 (F)				FF, WP, BX, Other;
Alleghany County				25 & 75' rolls
Est. 1972				
Farm located at 7491 Hwy. 18 South, Laurel Springs, NC 28644				Boughs:
See our ad on page 18				BX
<b>Gatchell, Michael</b>	200	Tabletops		
Santa's Trees	200	6-7		
1451 Nester School Road	750	7-8		
Dugspur, VA 24325	750	8-9		
landman66@yahoo.com	50	9-10		
www.SantasTreesTreasureCoast.com	25	10-12		
(561) 662-9140	25	12-14		
Carroll County, VA				
Est. 2001				
<b>Gay, Mark</b>	Sold Out			Wreaths:
Buck Hill Tree Farm				Made to order
PO Box 1288				FF;
Linville, NC 28646				Single face;
cogmog@charter.net				All sizes
www.BuckHillTreeFarm.com				
(828) 387-0366				Roping:
(828) 733-9916				Made to order
Avery County				FF, WP;
Est. 1976				25 & 75' rolls
Farm located at 8669 Linville Falls Hwy, Newland, NC 28657				



Coco Elegance Wreath

FRASER FIR  
CHRISTMAS  
TREES, WREATHS  
& GARLAND  
FROM THE  
MOUNTAINS OF  
NORTH CAROLINA  
AVAILABLE  
IN LARGE  
QUANTITIES



Blue Christmas Wreath



European Country Wreath



Santa Clara Wreath

OUR COMPANY  
KEEPS UP WITH THE  
LATEST RESEARCH AND  
DEVELOPMENTS, AND  
GOES TO THE HIGHEST  
MEASURES TO PROVIDE  
A HIGH QUALITY TREE  
TO YOU FRESH AND  
ON TIME, SO YOUR  
BUSINESS WILL BE A  
SUCCESS!



European Country Urn

PROUD TO BE THE  
THIRD GENERATION IN  
OUR FAMILY BUSINESS,  
WITH A COMBINED 80  
YEARS OF EXPERIENCE  
GROWING HIGH  
QUALITY FRASER FIR  
CHRISTMAS TREES.



European Country Basket



Three Mix Kissing Ball

336-657-7585

kathyshorenursery@skybest.com





*Serving Satisfied Customers for Over 35 Years*



## **BUCK'S TREE FARM**

**NC Hwy 80N**

**Bakersville, North Carolina 28705**

**Broadleaf Evergreens**

**Fraser Christmas Trees 6' through 12'**

**(828) 766-8277 or (828) 688-2136**

**Website: [www.buckstrees.com](http://www.buckstrees.com) / E-mail: [rodbuck@yahoo.com](mailto:rodbuck@yahoo.com)**

**Randy & Rodney, Owners**

**Member NCCTA / Mitchell Co. Assn. of Christmas Tree Growers & Nurserymen**

**Jackson County  
Fraser fir  
*The Best of the Best***

**Visit our website  
for links to our  
Wholesale and  
Choose & Cut Farms**

**Jackson County  
Christmas Tree Association**

**[www.JCCTA.com](http://www.JCCTA.com) | 828-743-8034 | [info@jacksoncountytrees.com](mailto:info@jacksoncountytrees.com)**

**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

B&B = Balled & Burlapped  
 FF = Fraser Fir  
 NF = Nordmann Fir  
 LC = Leyland Cypress

WP = White Pine  
 BX = Boxwood  
 CD = Cedar

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

**Horney, Matthew**  
 G & S Trees  
 PO Box 686  
 Elk Park, NC 28622  
 gstrees@att.net  
 www.GStrees.com  
 (828) 733-3174  
 (828) 737-6922 (F)  
 Avery County  
 Est. 1994  
 Farm located at 6051 N US 19E,  
 Newland, NC 28657

Sold Out

**Hunt, Rob**  
 High Country Christmas Trees  
 PO Box 1595  
 Boone, NC 28607  
 highcountrytrees@gmail.com  
 www.HighCountryChristmasTrees.com  
 (828) 262-1096  
 (828) 268-4099  
 Watauga County  
 Est. 1977

100 Tabletops  
 500 5-6  
 1,000 6-7  
 1,000 7-8  
 800 8-9  
 200 9-10  
 50 10-12

**Hunt, Robbie**  
**Smoky Mountain Christmas Tree Farm**  
 756 Hemphill Road  
 Waynesville, NC 28785  
 (828) 400-2933  
 Haywood County

Sold Out

**Johnson, Daniel W. and Herbie**  
 Johnson Brothers Nursery  
 PO Box 37  
 Crossnore, NC 28616  
 danielwj@hotmail.com  
 www.JohnsonBrothersNursery.com  
 (828) 733-9520  
 (828) 773-2273  
 (828) 733-9640 (F)  
 Avery County  
 Est. 1970  
 Farm located at 5261 Linville Falls  
 Highway, Newland, NC 28657

500 5-6  
 500 6-7  
 300 7-8

# PREMIUM FRASER FIR

ALL SIZES  
AVAILABLE

White  
Pine  
and  
Norway  
Spruce  
Also  
Available



# BRUNER SIDES NURSERY

68 Reeves Ridge Road • Sparta, NC 28675 • E-mail: sidesrk@skybest.com



Home & Office (336) 372-8224

Loading Yard (336) 372-2260

Fax (336) 372-2159

## KIRK

100 Years and Growing  
Tree Life™ Family of Products

Visit Kirk for all your U-Cut and Tree Lot Supplies  
(800) 426-8482 www.kirkcompany.com

Car Top Carrier



Kolors by Kirk



Tree Care Kit



What's Inside:

(tree not included)



Tree Baler and  
Netting



Removal Bag



Tree Life Nutrient



Twine available  
in 4 colors



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BALERS • NETTING • TREE LIFE PRODUCTS • KOLORS BY KIRK • COLORANT & MORE!





# Points to Make with your Customers

Most customers want more than just the price of a tree from your sales staff. Many customers want to know about the tree — where it was grown, how old it is, or when it was cut. Others may want some reassurance about the freshness or quality of your trees. It can help sales to have answers ready for typical questions.

For a valuable product that is 10 to 15 years in the making from seed, you might even consider making a “story” about the trees you sell — where they are native to, a little about the farm or farmer that grew the trees, the year the seed was planted to be ready this year, even the amount of snow that typically falls where it came from. What you and your sales staff share with customers can give value and meaning to this important seasonal purchase. Make their experience with you memorable, and they will be back next year.



## Life History of a Fraser Fir

- Fraser firs are native to the highest peaks of the Southern Appalachian Mountains.
- A typical seven foot Fraser fir Christmas tree started in a seedbed about twelve years ago. It grew eight or nine inches in three years. It then spent two years in a transplant bed where it doubled in size. Now it was transplanted to the field where it grew for the next seven years.
- Every year the grower fertilized it, pruned and shaped it, managed weeds and insects, and even protected it from deer.
- Each tree was the recipient of more than 100 cultural practices during its life.

## Freshness and Durability of a Fraser Fir

- Fraser firs are adapted to a southern high-elevation climate that is quite changeable.
- Not only do they survive extreme winter cold and high winds, but must contend with greater temperature changes than trees grown in Northern States.
- As a result, Fraser fir holds up exceptionally well to the stresses of the harvest and retail season.
- Dormant Fraser firs will hold their needles for months.

## Tree Care

- Consumers can do a lot to keep their trees fresh.
- Always keep the tree cool, dark, and watered until it is decorated.
- Store a tree in full shade where it can be kept cool.
- Put the trunk in a water bucket or pan if it is going to be more than a few hours before it is put up.
- If more than 2 days go by before it is put in a stand, a fresh cut of at least ½ inch should be made off the base of the tree.
- The tree should be displayed in a stand with at least a 1 gallon capacity.
- The water level should be checked daily and refilled as needed.
- Display the tree away from direct sunlight or any heat source.

## The Environmental Choice

- North Carolina Fraser fir growers lead the industry in their efforts to take care of their land. Fraser firs are grown on steep mountainsides that are at high risk of erosion and require utmost care.
- NC growers have had to develop sustainable practices that are gentle to soil, water, and wildlife.
- Growers use Integrated Pest Management techniques to manage pests and maintain quality with minimum inputs.

**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

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**NF = Nordmann Fir                CD = Cedar**  
**LC = Leyland Cypress**

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

<b>Page, Steve</b>	Sold Out			
Bear Valley Farm				
Whittier, NC 28789				
jerry@bearvalley.com				
www.bearvalley.com				
(828) 736-1405				
Jackson County				
Est. 2014				
Farm located at 231 Bee Tree Road, Glennville, NC 28736				
<b>Parker, Jr., Charles B. &amp; Grace</b>	45	Tabletops	Trees over 20' Available	Boughs: 10,000 lbs. FF
Big Meadow Mountain Nursery	125	5-6		
4717 Stanford Street	462	6-7		
Raleigh, NC 27609	620	7-8		
charlesparker103@gmail.com	273	8-9		
(919) 787-1929	127	9-10		
(336) 385-1221	67	10-12		
(919) 787-1929 (F)	4	12-14		
Ashe County				
Est. 1971				
Farm is located at 19201-A Hwy 88 W, Creston, NC 28615				
<b>Peters, Marty</b>	Sold Out			
Mountain Advantage LLC				
PO Box 830				
West Jefferson, NC 28694				
info@mountainadvantagellc.com				
www.MountainAdvantage ChristmasTrees.com				
(336) 846-6285				
(336) 846-6286 (F)				
Ashe County				
Est. 1992				
Farm is located at 502 S. Jefferson Avenue, West Jefferson, NC 28694				
<b>Pitts, James &amp; Helen</b>	2,000	Tabletops	300 Norway Spruce 5-6	Wreaths:
Sugar Plum Farm	4,000	5-6	200 Blue Spruce 7-8	Made to order
PO Box 136	25	10-12		FF;
Plumtree, NC 28664	50	12-14	Trees over 20' Available	Single & Double
sugarplumfarm@att.net	20+	14+		face;
www.SugarPlumFarm.com			Mail Order Trees & Wreaths	All sizes
(828) 765-0019				
(828) 765-0019 (F)			Nursery/Landscape Materials	Roping:
Avery County				Made to order
Est. 1970				FF;
Farm located at 1263 Isaacs Branch Road, Newland, NC 28657				All lengths



*Specializing in Perfect Christmas Trees*

## What Sets Cool Springs Nursery Apart From The Rest?

# Quality Trees. Quality Service. Excellent Customer Satisfaction.

### Quality Trees

- We are a family business with a combined 50 years experience in growing Fraser Fir.
- Our trees are grown in the North Carolina Mountains, native home of Fraser Fir which means optimum growing conditions.
- Our growing methods are constantly updated and improved to reflect the latest research and technical support developed through North Carolina State University - The leader in Fraser Fir research.
- We maintain strict standards to assure a consistently high grade tree with generous height.

### Quality Service

- We can ship small and large orders almost anywhere domestically and internationally.
- Our harvest procedures assure the freshest trees delivered to you, when you want them.
- Our goal is to make your business a success.

### Excellent Customer Satisfaction

- **Azalea Garden Center - Fairfax, VA**  
"Best trees I've seen in 20 years. You've got my business".  
**Mike** - owner
- **Erkalano's Nursery - Annandale, NJ**  
"We paid for a premium tree and got it! We appreciate your quality and service. You're a pleasure to work with".  
**Nancy** - Manager



**Call Today!**  
**1-800-467-2819**

[www.coolspringsnursery.com](http://www.coolspringsnursery.com)

Paul S. Smith & Mark L. Smith / Owners



**NUMBER OF TREES FOR SALE BY SPECIES**

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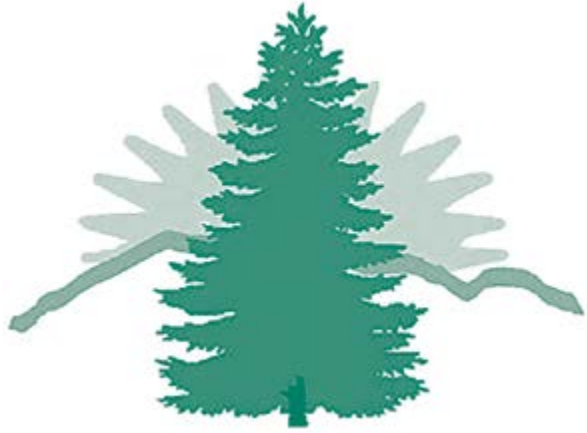
**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

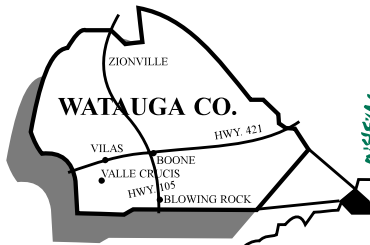
**OTHER**

GROWER	FRASER FIR		OTHER		WREATHS, ROPING & BOUGHS	
	Quantity	Species	Quantity	Species		
<b>Poe, Mitchell &amp; Kim</b>	2,000	Tabletops	200	White Pine	6-7	Wreaths: 10,000
Cardinal Tree Farm, LLC	500	5-6				FF;
PO Box 985	1,000	6-7				Single & Double face; 8-48"
West Jefferson, NC 28694						
cardinaltree@skybest.com						
www.CardinalTreeFarm.com						Roping: 500
(336) 846-2976						FF, WP;
(336) 877-7185						25 & 75' rolls
(336) 846-3368 (F)						
Ashe County						
Est. 1960						
Farm located at 571 Baldwin Road,						
West Jefferson, NC 28694						
See our ad on page 38						
<b>Poe, Tracy</b>	200	5-6				Wreaths:
Poe Boy Tree Farms LLC	585	6-7				Made to order
241 Corbett McNeil Road	200	7-8				FF, WP;
Boone, NC 28607	100	8-9				Single face;
poeboytreefarms@outlook.com	100	9-10				8, 12, 14, 24"
www.PoeBoyTreeFarm.com	15	10-12				
(828) 773-2999						Roping:
(828) 355-9868						Made to order
Watauga County						WP, Mixed;
Est. 2012						25 & 75' rolls
						Boughs:
						FF
<b>Postell, Rickey</b>	150	6-7	100	Canaan	6-7	
"Fir" Heaven Sake	50	8-9				
Christmas Tree Farm	50	10-12				
PO Box 87						
Topton, NC 28781						
ricktrees@yahoo.com						
www.FirHeavenSakeChristmasTreeFarm.com						
(828) 361-4350						
(828) 361-4878						
Cherokee County						
Est. 2006						
Farm located at 40 Fir Heaven Sake						
Lane, Topton, NC 28781						
<b>Pressley, Scotty</b>	Sold Out					
Pressley Tree Farm, LLC						
770 Shirley Pressley Road						
Glenville, NC 28736						
scottpressley1946@gmail.com						
(828) 743-2275						
(828) 399-1505						
Jackson County						
Est. 1975						

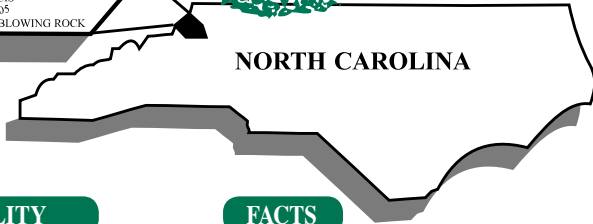
# Come to the High Country for your Christmas Trees!



**WATAUGA COUNTY  
CHRISTMAS TREE ASSOCIATION**  
[www.wataugachristmastrees.org](http://www.wataugachristmastrees.org)



971 West King Street  
 Boone, NC 28607  
 (828) 264-3061



## GROWERS OF QUALITY

- FRASER FIR
- WHITE PINE, HEMLOCK, SPRUCE
- SEEDLINGS, TRANSPLANTS
- B&B PLANTS
- FRESH WREATHS, ROPING, GARLAND
- WHOLESALE & RETAIL

## ANNUAL CHOOSE AND CUT DAYS

- THANKSGIVING THROUGH MID-DECEMBER

## ANNUAL FRASER FIR FIELD DAY

- LAST THURSDAY OF JULY

## FACTS

- ENVIRONMENTALLY OPTIMUM CONDITIONS
- AVERAGE SNOWFALL / 57"
- AVERAGE RAINFALL / 57.5"
- AVERAGE TEMPERATURES  
 JANUARY / 29 DEGREES  
 JUNE / 59 DEGREES
- SOUTHEAST'S LARGEST SKIING COUNTRY
- 35 + MOTELS
- 100 + RESTAURANTS



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 for more lodging, dining and area attractions.  
 (828) 264-1299

CALL OR WRITE FOR FREE BUYERS GUIDE AND CHOOSE AND CUT BROCHURE



# THE ENVIRONMENTAL CHOICE

## Real vs. Fake Christmas Trees

### Real Christmas Trees

- ✓ Real Christmas trees are plantation grown on American family farms, making an important economic contribution to many rural communities in the United States.
- ✓ Real Christmas trees absorb carbon dioxide and other harmful “greenhouse” gasses and release fresh oxygen into the air. A Real Christmas tree has a fragrance beyond compare.
- ✓ One acre of Christmas trees provides the daily oxygen requirement for 18 people. There are about 500,000 acres of Christmas trees in the United States which collectively provide oxygen for 9 million people daily. Young, fast-growing trees like Christmas trees release more oxygen than mature forest trees.
- ✓ For every Real Christmas tree harvested, another one is planted in its place to ensure a steady supply year after year. Christmas tree fields support turkey, quail, songbirds, rabbits and deer.
- ✓ When planted outside after the Holidays, balled and burlapped Real Christmas Trees temper winds, suppress loud sounds, filter dust, moderate temperature, and dissipate odors.
- ✓ Real Christmas trees are an all-American renewable, recyclable resource. After the holidays, Real trees are chipped into biodegradable mulch, which replenishes soil in landscapes, parks, and schools. Most communities offer recycling programs.
- ✓ Recycled Real Christmas trees are also used as wind and water barriers at beaches and river beds to fight sand and soil erosion. They protect our water supplies, and provide refuge for wildlife. When sunk in ponds, they provide excellent refuge and feeding areas for fish.
- ✓ Real Christmas trees can be used as a feeding station and winter shelter for songbirds in your yard.
- ✓ Some consumers are allergic to dust that accumulates on surfaces of Real trees grown outside. You can wash most allergens off by spraying the tree with water before bringing it inside.
- ✓ The safest Christmas tree is a fresh, well-watered tree. A Real tree has never started a fire. Faulty Christmas lights, candles, and fireplaces can start tree fires.

### Fake Christmas Trees

- ✗ Fake Christmas trees are made in Korea, Taiwan, or China. Importing artificial trees contributes to the US trade deficit.
- ✗ Fake Christmas trees are made from non-renewable plastics. The manufacture of petroleum-based plastics use up natural resources. Once used, they are gone forever.
- ✗ Furthermore, the manufacture of both plastic and metal components in the tree consume energy and create pollution.
- ✗ The average use of a Fake Christmas tree is only 6 or 7 years. Eventually, they all go to the landfill as garbage.
- ✗ Fake Christmas trees are not biodegradable. The plastics and metals that they contain, including lead, will remain in our landfills for centuries.
- ✗ Three Asian wood-boring beetle species have been imported to America on the wooden trunks of Fake trees. Undetected, these insects could attack native forest trees and lumber.
- ✗ Some consumers have suffered an allergic reaction to materials in their Fake tree.
- ✗ When a Fake Christmas tree catches fire, it releases dangerous toxic fumes into the home.



**Choose a Real Christmas Tree.  
The Environmental  
& Traditional Choice!**

**Visit [www.NCchristmastrees.com](http://www.NCchristmastrees.com) for more information.**





# Wholesale Grower of Fraser Fir Christmas Trees

Single-Face Wreaths  
Also Available



## WINDY GAP TREE FARM, INC

PO Box 84 • Glenville, NC 28736

charles@windygaptrees.com

www.windygaptrees.com • 828-507-8863

# PROMOTE YOUR NC FRASER FIR!

North Carolina  
 Fraser Fir  
Christmas Trees



www.NCchristmastrees.com



# FREE Promotional Materials!

YOU ONLY PAY FOR SHIPPING CHARGES!

- Banners: "We Proudly Feature NC Fraser Fir" outdoor vinyl 36x55"
- Tree Care Pads: 50/pad
- Real Trees Make Scents Brochures



# Call 800-562-8789



Promotional materials provided through NCDA & CS Specialty Crop Block Grant Program

**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

**B&B = Balled & Burlapped**  
**FF = Fraser Fir**  
**NF = Nordmann Fir**  
**LC = Leyland Cypress**

**WP = White Pine**  
**BX = Boxwood**  
**CD = Cedar**

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

<b>Smith, Lynn E.</b>	Sold Out				
Merlyn Farms					
PO Box 1433					
Newland, NC 28657					
lsmith814@abts.net					
(828) 493-0336					
Avery County					
Est. 1982					
Farm located at 339 Memory Lane, Banner Elk, NC 28604					
See our ad on page 18					
<b>Smith, Paul</b>	1,500	5-6	Mail Order: Trees & Wreaths	Wreaths:	
Cool Springs Nursery	2,000	6-7		Made to order	
9218 Hwy 105 South	2,000	7-8		FF, WP, CD, BX,	
Banner Elk, NC 28604	500	8-9		Noble, Magnolia;	
PaulSmith@coolspringsnursery.com	300	9-10		Single & Double face	
www.CoolSpringsNursery.com	50	10-12		All sizes	
(828) 963-4600	50	12-14			
(828) 963-2546 (F)				Roping:	
Watauga County				Made to order	
Est. 1980				FF, WP, BX, CD,	
See our ad on page 30				Noble, Magnolia;	
				All sizes	
				Boughs;	
				FF	
<b>Smith, Scott &amp; Alanna</b>	200	Tabletops		Wreaths:	
Scott's Tree Farm	200	6-7		FF, WP, BX;	
PO Box 661	1,000	7-8		Single face	
Sparta, NC 28675	700	8-9		8, 10, 12, 14, 16,	
scott@milesnc.com	100	9-10		20, 24, 30, 36, 48"	
(336) 657-0545	200	10-12			
(336) 372-1626	200	12-14		Roping:	
(336) 372-2211 (F)				FF, WP, BX;	
Alleghany County				25 & 75' rolls	
Est. 1998					
Farm located at 446 Hickory View Drive, Sparta, NC 28675					
<b>Sturgill, Charles and Johnson, Josh</b>	1,000	Tabletops	200 White Pine	6-7	Wreaths:
Sturgill Tree Farms	5,000	5-6	200 White Pine	7-8	Call for inventory
1344 NC Hwy 88W	10,000	6-7	200 White Pine	8-9	FF;
West Jefferson, NC 28694	10,000	7-8	200 White Pine	9-10	Single face
trees@sturgilltreefarms.com	5,000	8-9	500 B&B White Pine		8 - 54"
www.SturgillTreeFarms.com	2,500	9-10			
(336) 246-4343	500	10-12	500 Balsam Fir	6-8	Roping:
(336) 977-2036	500	12-14	500 Blue Spruce	6-8	Call for inventory
(336) 846-4069 (F)	500	14+	500 B&B Norway Spruce	6-8	FF, WP;
Ashe County	1,000	B&B			25 & 75' rolls
Est. 1970			Trees over 20' Available		
See our ad on page 18					

# Growing Traditions for you and your customers.

Specializing in quality Fraser Firs, wreaths and garland in all shapes and sizes for over 40 years.



571 Baldwin Road • PO Box 985  
West Jefferson, North Carolina 28694  
Phone: 336-846-2976 • Fax: 336-846-3368  
Email: [cardinaltree@skybest.com](mailto:cardinaltree@skybest.com)  
Website: [www.cardinaltreefarm.com](http://www.cardinaltreefarm.com)



## Cornett Carolina Trees

*Customer Satisfaction & Service  
Our Top Priority Since 1979*



**Dale Cornett**  
P.O. Box 172  
2230 Mountain Dale Rd.  
Vilas, NC 28692  
**828-964-8463**  
**828-386-4191**  
[dalecornett@gmail.com](mailto:dalecornett@gmail.com)

[www.CornettCarolinaTrees.com](http://www.CornettCarolinaTrees.com)



**NUMBER OF TREES FOR SALE BY SPECIES**

**GROWER**

B&B = Balled & Burlapped  
 FF = Fraser Fir  
 NF = Nordmann Fir  
 LC = Leyland Cypress

WP = White Pine  
 BX = Boxwood  
 CD = Cedar

**WREATHS,  
 ROPING  
 & BOUGHS**

**FRASER FIR**

**OTHER**

GROWER	FRASER FIR		OTHER	WREATHS, ROPING & BOUGHS
<b>Sturgill, Jason</b>	500	5-6	Nursery/Landscape Species:	Wreaths:
Mile High Tree Farm	500	6-7	White Pine	Made to order
148 Mile High Lake Road			Blue Spruce	FF;
West Jefferson, NC 28694			Norway Spruce	Single face;
jason@milehightreefarm.com				8 - 24"
www.MileHighTreeFarm.com			B&B Available	
(336) 977-1024				Roping:
(336) 877-2331			Nursery/Landscape Materials	Made to order
Ashe County				FF, WP;
Est. 1990				75' rolls
<b>Taylor, Scott</b>	Sold Out		Mail order: Trees	Wreaths:
Stone Mountain Farms				Made to order
286 Cody Lane				FF, WP, BX, Mixed;
Vilas, NC 28692				Single face
staylor239@gmail.com				All sizes
(828) 773-7651				
(828) 297-1251				Roping:
(828) 297-5467 (F)				Made to order
Watauga County				FF;
Est. 1988				30 & 75' rolls
<b>Taylor, Sherrie Severt</b>	Sold Out			
Severts Tree Farm				
500 Comers Rock Road				
Elk Creek, VA 24326				
staylor@severtstreefarm.com				
www.SevertsTreeFarm.com				
(276) 655-3969				
(276) 655-3968 (F)				
Alleghany County				
Est. 2003				
Farm located at 863 Barrett Road, Ennice, NC 28623				
<b>Trivett, Anna</b>	250	6-7		
Trivett Tree Farm	250	7-8		
323 Arlan Franklin Road	250	8-9		
Newland, NC 28657	150	9-10		
anna.trivett@gmail.com	75	10-12		
(828) 387-1587	25	12-14		
Avery County				
<b>Tucker, David</b>	100	9-10		
Tucker Tree Farms	100	10-12		
365 Murry Drive	100	12-14		
Boone, NC 28607	50	14+		
tuckertrees@gmail.com				
(828) 406-6305				
(828) 264-2986				
Ashe County				
Est. 1966				







# CONTRACT SERVICES

## **Andrews Tree Farm & Nursery, LLC**

Seth Andrews  
(336) 380-6766  
andrewstreefarms@gmail.com  
*Contract Tree Baling, Fertilizing,  
Land Clearing, Planting,  
Shearing, Spraying*

## **Cheek Brothers Tree Farm**

Andy Cheek  
(336) 977-6866  
cheekfarms@hotmail.com  
*Fertilizing, Ground Cover  
Management, Land Clearing,  
Planting, Shearing, Spraying*

## **Christmas Tree Hill Nursery**

Jeff Vance  
(828) 733-4814  
christmashill@bellsouth.net

## **Clark's Evergreens and Landscaping**

Clark Reavis  
(336) 877-7615  
clarksevergreens@yahoo.com  
*Cutting, Tree Baling, Hauling*

## **Guthrie & Co LLC**

Daniel Guthrie  
(828) 310-3560  
Daniel@Guthrieandcollc.com  
*Fertilizing, Ground Cover  
Management, Mist Blowing  
Services for Insect and Weed  
Control Including Fertilizer, Spraying*

## **Licklog Farms**

Jerrold Moody  
(828) 387-6816  
licklogfarms@gmail.com  
*Spraying*

## **Mistletoe Meadows**

Joe Freeman  
(336) 465-9754  
mistletoem@skybest.com  
*Planting, Fertilizing, Shearing, Spraying*

## **Poe Boy Tree Farms, LLC**

Tracy Poe  
(828) 773-2999  
poeboytreefarms@outlook.com  
*Fertilizing, Ground Cover Management,  
Land Clearing, Planting, Shearing, Spraying*

## **Scott's Tree Farm**

Scott Smith  
(336) 657-0545  
scott@milesnc.com  
*Land Clearing, Tree Baling*

## **Sugar Plum Farms**

James Pitts  
(828) 765-0019  
sugarplumfarm@att.net  
*Large Tree Decorating*

## **Christmas Tree Holiday Safety**

*Please share the following safety information with your retail customers...*

### **Holiday Safety Precautions**

- Put your Christmas tree in a stand that will not tip over and holds at least one quart of water per inch of trunk diameter.
- Place your Christmas tree well away from heat sources and direct sunlight that can dry the tree out.
- Inspect Christmas tree lights before using them. Replace if worn. Do not overload electrical circuits.
- Turn off your Christmas lights when leaving the house or going to bed.
- Water your Christmas tree daily. Inspect the condition of the tree and remove it from the house if it becomes dry.
- Choose Holiday gifts wisely, passing up those that are highly flammable.
- Dispose of Holiday wrappings as soon as you are finished with your gift exchanging, placing them outdoors.

### **A Few Points About Christmas Tree Holiday Safety**

- No Christmas tree ever started a fire—something else had to burn first.
- Other household items are much more likely to be the first item ignited in residential fires:
  - *Newspapers & magazines: 13 times more likely*
  - *Packaging: 10 times more likely*
  - *Curtains or drapes: 9 times more likely*
  - *Overloaded electrical circuits or faulty wiring are the most common ignition sources for holiday household fires.*
- Only about one-tenth of one percent of household fires involves any type of Christmas tree including both artificial and real trees (reported by the National Fire Protection Association).

# NURSERIES

SELLER	SPECIES	TRANSPLANTS SEEDLINGS, OR SEED	BUYING OR SELLING	SIZE	AMOUNT
<b>Andrews, J. Seth</b> Andrews Tree Farms & Nursery 691 Hoppers Dairy Road Sparta, NC 28675 andrewstreefarms@gmail.com www.ChristmasTreeCompany.com (336) 372-1657 (336) 380-6766 (336) 372-1427 (F) Alleghany County See our ad Inside Front Cover	Fraser Fir Fraser Fir Transplants	Seedlings Seeds Selling	Selling Selling 2-2, 2-3, 3-1, 3-2	2-0, 3-0	200 lbs.
<b>Avery, Waightstill</b> Trinity Tree Company PO Box 190 Plumptree, NC 28664 averyfarms3@gmail.com www.AveryChristmasTrees.com (828) 733-5052 (828) 733-3932 (F) Avery County Farm located at 615 Avery Lane, Plumptree, NC 28644	Fraser Fir	Seeds	Selling		
<b>Ayers, Wayne</b> Roan Valley Tree Farm 369 Okolona Road Johnson City, TN 37601 (828)688-2675 waynetree@charter.net Mitchell County Farm located at 1030 Green Creek Road, Bakersville, NC 28705	Fraser Fir	Transplants	Selling		150,000 Available Fall 2019
<b>Barr, Rusty &amp; Melissa, Wilson and Avery</b> Barr Evergreens of NC, LLC PO Box 3 Crumpler, NC 28617 rusty@barrevergrees.com www.BarrEvergreens.com (336) 982-3013 (800) 991-3326 (336) 982-3015 (F) Ashe County Farm located at 321 East Healing Springs Road, Crumpler, NC 28617 See our ad on page 20	Fraser Fir Fraser Fir	Transplants Seedlings	Selling Selling	Plug+1 Plugs	Sold Out for 2019

**SELLER**

	SPECIES	TRANSPLANTS SEEDLINGS, OR SEED	BUYING OR SELLING	SIZE	AMOUNT
<b>Berkey, Duane &amp; Bradley</b> Berkey's Nursery PO Box 215 Spartansburg, PA 16434-0215 info@berkeysnursery.com www.BerkeysNursery.com (814) 654-7513 (814) 654-7043 (814) 654-7503 (F) Farm located at 44251 Rogers Road, Spartansburg, PA 16434	Assorted Evergreens	Bare Root Transplants & Seedlings	Selling	Call for sizes	
<b>Buchanan, Rodney</b> Buck's Tree Farm 3127 Hwy 80 Bakersville, NC 28705 rodbuck@yahoo.com www.BucksTrees.com (828) 766-8277 (828) 688-2136 Mitchell County Est. 1980 See our ad on page 24	Boxwood	Mature Plants	Selling	18" +	1,000
<b>Chefas, John &amp; Kathy and McClain, Carrie</b> Hart-T-Tree Farms PO Box 35 Grassy Creek, NC 28631 johnchefas@hart-t-trees.com www.Hart-T-Trees.com (336) 384-9603 (336) 384-9602 (F) Ashe County Est. 1977 Farm located at 15537 Old NC Highway 16, Grassy Creek, NC 28631	Fraser Fir	Seedlings	Selling	P+1, P+2	
<b>Freeman, Joe</b> Mistletoe Meadows 583 Burnt Hill Road Laurel Springs, NC 28644 mistletoem@skybest.com www.MistletoeMeadows.com (336) 465-9754 (336) 982-9754 (336) 982-8694 (F) Ashe County	Fraser Fir Fraser Fir	Seed Seedlings	Selling Selling	5-9"	1,000 lbs. 100,000
	Canaan Fir	Transplants	Buying	All	10,000
<b>Gatchell, Michael</b> Santa's Trees 1451 Nester School Road Dugspur, VA 24325 landman66@yahoo.com www.SantasTreesTreasureCoast.com (561) 662-9140 Carroll County, VA Est. 2001	Fraser Fir	Transplants	Selling	P+1, P+2	20,000

<b>SELLER</b>	<b>SPECIES</b>	<b>TRANSPLANTS SEEDLINGS, OR SEED</b>	<b>BUYING OR SELLING</b>	<b>SIZE</b>	<b>AMOUNT</b>
<b>Hollifield, Anna T.</b> Linville River Nursery/NC Forest Service 6321 Linville Falls Highway Newland, NC 28657 anna.hollifield@ncagr.gov www.BuyNCTrees.com (828) 733-5236 (828) 387-1587 (828) 733-9399 Avery County	Fraser Fir	Seedlings	Selling		600,000
<b>Nielsen, Dan</b> Itasca Greenhouse PO Box 414 26385 Blackwater Road Cohasset, MN 55721 info@itascagreenhouse.com www.ItascaGreenhouse.com (800) 538-8733 (218) 398-1654	Assorted Evergreens	Seedlings & Transplants	Selling	4-24"	
<b>Pitts, James &amp; Helen</b> Sugar Plum Farm PO Box 136 Plumtree, NC 28664 sugarplumfarm@att.net www.SugarPlumFarm.com (828) 765-0019 (828) 765-0019 (F) Avery County Farm located at 1263 Isaacs Branch Road, Newland, NC	Fraser Fir	Seeds	Selling		
<b>Poe, Mitchell &amp; Kim</b> Cardinal Tree Farm, LLC PO Box 985 West Jefferson, NC 28694 cardinaltree@skybest.com www.CardinalTreeFarm.com (336) 846-2976 (336) 877-7185 (336) 846-3368 (F) Ashe County Est. 1960 Farm located at 571 Baldwin Road, West Jefferson, NC 28694 See our ad on page 38	Fraser Fir	Seedlings	Selling	3-6"	2,500
<b>Van Slooten, Gary</b> Vans Pines Nursery 14731 Baldwin Street West Olive, MI 49460 (800) 888-7337 (616) 399-1652 (F) info@vanspinesnursery.com www.VansPinesNursery.com	Assorted Evergreens	Bare Root Transplants & Potted Liners	Selling	Jiffy® Plugs: 1 & 2 year	



# BUYERS

## TYPES OF TREES TO BE PURCHASED

BUYER	FF = Fraser Fir WP= White Pine BX = Boxwood CD= Cedar		
	FRASER FIR		OTHER
<b>Andrews, J. Seth &amp; Lidjea</b>	20,000	Tabletops	White Pine all sizes
Andrews Tree Farms & Nursery	1,000	5-6	Concolor all sizes
691 Hoppers Dairy Road	10,000	6-7	
Sparta, NC 28675	10,000	7-8	Wreaths: 30,000
andrewstreefarms@gmail.com	10,000	8-9	FF, WP, BX, CD, NF; Single face; All sizes
www.ChristmasTreeCompany.com	5,000	9-10	
(336) 372-1657	1,000	10-12	Roping: 50,000
(336) 380-6766	500	12-14	FF, WP, CD; All lengths
(336) 372-1427 (F)	200	14+	
Alleghany County			Boughs: 100,000 lbs.
Est 1991			FF, WP
See our ad Inside Front Cover			
<b>Ayers, Wayne</b>	Any	6-7	
Roan Valley Tree Farm			
369 Okolona Road			
Johnson City, TN 37601			
(828)688-2675			
waynetree@charter.net			
Mitchell County			
<b>Ballard, Scott</b>			Boughs: 10,000s
West End Wreaths			FF
PO Box 29			
West Jefferson, NC 28694			
sales@westendwreaths.com			
www.WestEndWreaths.com			
(336) 384-4440			
(336) 384-4446 (F)			
Ashe County			
Est. 2003			
<b>Barr, Rusty &amp; Melissa and Wilson and Avery</b>	500	5-6	White Pine
Barr Evergreens of NC, LLC	2,000	6-7	Canaan Fir
PO Box 3	2,000	7-8	Concolor Fir
Crumpler, NC 28617	500	8-9	Norway Spruce
rusty@barrevergrees.com	100	9-10	Turkish Fir
www.BarrEvergreens.com			
(336) 982-3013			
(336) 982-3017			
(336) 982-3015 (F)			
Ashe County			
Est. 1960			
See our ad on page 20			

**TYPES OF TREES TO BE PURCHASED**

**BUYER**

FF = Fraser Fir  
 WP = White Pine  
 BX = Boxwood  
 CD = Cedar

	FRASER FIR		OTHER
<b>Bottomley, Mitchell</b>	5,000	5-6	Boughs: 100,000+ lbs.
Bottomley Evergreens & Farms	10,000	6-7	FF
6460 Glade Valley Road	10,000	7-8	
Ennice, NC 28623			Boughs: 100,000+ lbs.
mitchell@bottomleys.com			WP
www.Bottomleys.com			
(336) 657-3347			
(336) 372-5252			
(336) 657-8088 (F)			
Alleghany			
Est. 1995			
See our ad Inside Back Cover			
<b>Cartner, David, Jim and Sam C., and Ronnie Beam</b>	500	6-7	
Cartner Christmas Tree Farm	500	7-8	
7 Orchard Street	500	8-9	
Asheville, NC 28801			
cartner@carolinafraserfir.com			
www.CarolinaFraserFir.com			
(828) 733-1641			
(828) 273-7333			
(828) 259-9465 (F)			
Avery County			
Est. 1959			
See our ad on page 20			
<b>Cuthbertson, Clay</b>	500	5-6	
Snowy Mountain Christmas Tree Farm	1,000	6-7	
PO Box 81			
Crossnore, NC 28616			
snowymtn@yahoo.com			
www.SnowyMountainChristmasTree Farm.com			
(828) 733-9589			
(828) 737-9313			
(828) 733-3479 (F)			
Avery County			
Est. 1977			
<b>Estes, Russell and Beau</b>	Any	Tabletops	
Peak Farms	Any	5-6	
1011 Low Gap Road	Any	6-7	
Jefferson, NC 28640	Any	7-8	
russellpf2@skybest.com	Any	8-9	
www.PeakFarmsNC.com	Any	9-10	
(336) 982-6082			
(336) 982-9228			
(336) 982-6091 (F)			
Ashe County			
Est. 1994			

**TYPES OF TREES TO BE PURCHASED**

**BUYER**

FF = Fraser Fir  
 WP = White Pine  
 BX = Boxwood  
 CD = Cedar

	FRASER FIR		OTHER
	<b>Freeman, Joe</b>	3,000	6-7
Mistletoe Meadows	3,000	7-8	FF/WP
583 Burnt Hill Road	1,000	8-9	
Laurel Springs, NC 28644	500	9-10	
mistletoem@skybest.com	300	10-12	
www.MistletoeMeadows.com			
(336) 465-9754			
(336) 982-9754			
(336) 982-8694 (F)			
Ashe County			
Est. 1988			
<b>Guthrie, Daniel</b>	50	Tabletops	Canaan Fir
Guthrie & Co., LLC	100	5-6	Concolor Fir
PO Box 6355	500	6-7	White Pine
Hickory, NC 28603	500	7-8	
daniel@guthrieandcollc.com	200	8-9	Wreaths: 400
www.GuthrieandCoLLC.com	75	9-10	FF, WP;
(828) 310-3560	40	10-12	Single face;
Bland County, VA	20	12-14	Sizes 6, 12, 16, 22, 36, 54"
	5	14+	
	Premium Fraser fir only		Roping: 100
			FF, WP, Mixed;
			30" rolls
<b>Horney, Matthew</b>	10,000	5-6	
G & S Trees	10,000	6-7	
PO Box 686	10,000	7-8	
Elk Park, NC 28622			
gstrees@att.net			
www.GStrees.com			
(828) 733-3174			
(828) 737-6922 (F)			
Avery County			
<b>Parker, Jr., Charles B. &amp; Grace</b>			Boughs: 20,000
Big Meadow Mountain Nursery			FF
4717 Stanford Street			
Raleigh, NC 27609			
charlesparker103@gmail.com			
(919) 787-1929			
(336) 385-1221			
(919) 787-1929 (F)			
Ashe County			
Est. 1971			

**TYPES OF TREES TO BE PURCHASED**

**BUYER**

FF = Fraser Fir  
 WP = White Pine  
 BX = Boxwood  
 CD = Cedar

	FRASER FIR		OTHER
	<b>Pitts, James &amp; Helen</b>	1,000	5-6
Sugar Plum Farm	1,000	6-7	FF;
PO Box 136	1,000	7-8	Any;
Plumtree, NC 28664			Any Sizes
sugarplumfarm@att.net			
www.SugarPlumFarm.com			Roping:
(828) 765-0019			FF;
(828) 765-0019 (F)			Any
Avery County			
Est. 1970			
<b>Poe, Mitchell &amp; Kim</b>	5,000	7-8	
Cardinal Tree Farm, LLC	3,000	8-9	
PO Box 985	2,000	9-10	
West Jefferson, NC 28694			
cardinaltree@skybest.com			
www.CardinalTreeFarm.com			
(336) 846-2976			
(336) 877-7185			
(336) 846-3368 (F)			
Ashe County			
See our ad on page 38			
<b>Shatley, Daniel P.</b>	Tabletops to 12'		
Shatley Farms, LLC			
PO Box 697			
West Jefferson, NC 28694			
shatleyfarms@skybest.com			
www.ShatleyFarms.com			
(336) 982-9462			
(336) 982-8733			
Ashe County			
Est. 1975			
<b>Shatley, James M. , Orrin and Emaline</b>	Any	Tabletops	
Carolina Fraser Fir Company, LLC	Any	5-6	
516 Aubrey Turner Road	Any	6-7	
Crumpler, NC 28617	Any	7-8	
cherie.shatley@carolinafraser.com	Any	8-9	
www.CarolinaFraser.com	Any	9-10	
(276) 579-7733	Any	10-12	
(276) 579-4060 (F)			
Grayson County, VA			
<b>Shumate, Chris and Mark Johnston</b>	Any	Tabletops	
New River Tree Company, Inc.	Any	5-6	
PO Box 846	Any	6-7	
West Jefferson, NC 28694	Any	7-8	
rewrvtree@skybest.com	Any	8-9	
(336) 846-2035			
(336) 846-6406 (F)			
Ashe County			
Est. 2007			

**TYPES OF TREES TO BE PURCHASED**

**BUYER**

FF = Fraser Fir  
 WP = White Pine  
 BX = Boxwood  
 CD = Cedar

	FRASER FIR		OTHER	
<b>Simpson, Darrell</b> Mountain Greens 7229 Secret Short Cut Road Indian Trail, NC 28079 simpsonsproduce@gmail.com (704) 226-8096 (704) 507-6343 Union County	1,000	Tabletops		
	Any	Up to 15'		
<b>Smith, Paul</b> Cool Springs Nursery 9218 Hwy 105 South Banner Elk, NC 28604 PaulSmith@coolspringsnursery.com www.CoolSpringsNursery.com (828) 963-4600 (828) 963-2546 (F) Watauga County Est. 1980 See our ad on page 30	Any	7-8	Wreaths:	
	Any	8-9	FF;	
	Any	9-10	Single and Double face;	
	Any	10-12	All sizes	
	Any	12-14		
	Any	14+	Boughs: Any	
<b>Vance, Jeff</b> Christmas Tree Hill Nursery, Inc. PO Box 399 Newland, NC 28657 christmashill@bellsouth.net www.ChristmasTreeHillNursery.com (828) 733-4814 (828) 387-0228 (828) 733-4846 (F) Avery County Est. 1980 See our ad on page 1	500	8-9		
	250	9-10		
	250	10-12		
<b>Wiseman, Jack Jr.</b> Three Oaks, Ltd. 108 Bowman Road Newland, NC 28657 threeoakstreets@gmail.com www.ThreeOaksNursery.com (828) 733-2662 (828) 733-8747 (F) Avery County Est. 1959	1,000	6-7	2,000	Balsam Fir or Canaan Fir 6-7
	1,000	7-8	1,000	Blue Spruce 6-7
<b>Woodie, Maurice</b> Windy Ridge Tree Farms 1250 Country Line Road Laurel Springs, NC 28644 mwconst@yahoo.com (336) 657-2148 (336) 359-2876 (F) Ashe County Est. 1980	Any	10-11		

# FARM NAME CROSS REFERENCE

## **Andrews Tree Farm & Nursery LLC**

J. Seth & Lidjea Andrews

## **Appalachian Evergreens**

Charles C. & Melanie Wilcox

## **Barr Evergreens of NC**

Rusty, Melissa, Wilson  
and Avery Barr

## **Bear Valley Farm**

Steve Page

## **Beechwold Farms**

Bill Hoffman

## **Big Meadow Mountain Nursery**

Charles B. Parker Jr. & Grace

## **Bottomley's Evergreens & Farms, Inc.**

Mitchell Bottomley  
and Mike Wagoner

## **Boyd Mountain Christmas Tree Farm**

David H. Boyd

## **Bruner Sides Nursery**

Bruner & Linda Sides

## **Buck Hill Tree Farm**

Mark Gay

## **Buck Knob Farm**

Tom Waller

## **Buck's Tree Farm**

Rodney Buchanan

## **Cardinal Tree Farm, LLC**

Mitchell & Kathy Poe

## **Carolina Fraser Fir Co., LLC**

James M. and Emaline Shatley

## **Cartner Christmas Tree Farm**

David, Sam C., Jim Cartner  
and Ronnie Beam

## **Cheek Brothers Tree Farm**

Andy and Ben Cheek

## **Christmas Tree Hill Nursery**

Jeff Vance

## **Clark's Evergreens**

Clark Reavis

## **Cline Church Nursery**

Cline, Ellen and Alex Church

## **Cool Springs Nursery**

Paul Smith

## **Cornett Carolina Trees**

Dale E. Cornett

## **Critcher Brothers Produce**

Roger Critcher

## **Culowhee Valley Christmas Trees, Inc.**

Ryan Holquist

## **"Fir" Heaven Sake Christmas Tree Farm**

Rickey Postell

## **Fir Ridge Christmas Tree Farm**

James Vestal

## **Fraser Knoll**

Tommy Wagoner

## **Frosty Mtn. Christmas Trees**

Donna Jones

## **G & S Trees**

Matthew Horney

## **Grouse Ridge Christmas Tree Farms**

Sanford & Deborah Fishel

## **Guthrie & Co. LLC**

Daniel Guthrie

## **Happy Holiday Christmas Trees**

Jody Wilkes & Conrad Steinhart

## **Hart-T-Tree Farms**

John & Kathy Chefas  
and Carrie McClain

## **High Country Christmas Trees**

Rob Hunt

## **Johnson Brothers Nursery**

Daniel W. and Herbie Johnson

## **Kathy Shore Nursery**

Kathy Shore

## **Laurel Springs Nursery, LLC**

Patricia B. Gaskin

## **Lil Grandfather**

Buddy & Della Deal

## **Mehaffey Tree Farm**

Walter W. Mehaffey, Jr.

## **Merlyn Farms**

Lynn E. Smith

# FARM NAME CROSS REFERENCE

**Mile High Tree Farm**

Jason Sturgill

**Mistletoe Meadows**

Joe Freeman

**Mountain Advantage LLC**

Marty Peters

**Mountain Greens**

Darrell Simpson

**Mountain Top Fraser Fir**

Larry and Wally Smith

**Peak Farms**

Russell and Beau Estes

**Poe Boy Tree Farms**

Tracy Poe

**Pressley Tree Farm, LLC**

Scotty Pressley

**Randal & Kimberly Sides Nursery**

Randal & Kimberly Sides

**Reece Farm & Nursery**

Robert Reece

**Roan Valley Tree Farm**

Wayne Ayers

**Sandy Hollar Farms**

Curtis, June and Dale Hawkins

**Santa's Choice Tree Farm**

Dale and Colby Benfield

**Santa's Trees**

Michael Gatchell

**Scott's Tree Farm**

Scott & Alanna Smith

**Severt's Tree Farm**

Sherrie Taylor

**Shady Rest Tree Farm, LLC**

Tim Miller

**Shatley Farms, LLC**

Daniel P. Shatley

**Smokey Holler Tree Farm**

Earl, Buddy, Betsy & Della Deal

**Smoky Mountain Christmas Tree Farm**

Robbie Hunt

**Snow Creek Christmas**

**Trees**

John L. Wilson

**Snowy Mountain Christmas Tree Farm**

Clay Cuthbertson

**Steve Leath & Sons**

Eric and Steve Leath

**Stone Mountain Farms**

Scott Taylor

**Stonewall Christmas Trees**

Charles E. Wilson

**Sturgill Tree Farms**

Charles Sturgill and  
Josh Johnson

**Sugar Plum Farm**

James & Helen Pitts

**Three Oaks, Ltd.**

Jack W. Wiseman, Jr.

**Trinity Tree Farm**

Waightstill Avery, Jr.

**Trivett Tree Farm**

Anna Trivett

**Tucker Tree Farms**

David Tucker

**Two D's Nursery**

John Dellinger

**Weaver Tree Farms**

John W. & Suzanne Weaver

**West End Wreaths**

Scott Ballard

**Windy Gap Tree Farm**

Charles & Rebecca Fowler

**Windy Ridge Tree Farms**

Maurice Woodie

**Wishon Evergreens**

Johnny Wishon

**Wolf Creek Tree Farm & Nursery**

Thomas C. & Joan A. Beutell  
and Renee B. Campbell



# ALLIED BUSINESSES

## ACT Construction Equipment

Wesley Smith  
10925 Metromont Parkway  
Charlotte, NC 28269  
(980) 229-2259  
wsmith@actconstructionequipment.com  
www.ACTConstructionEquipment.com  
Bandit chipper and stump grinder dealer for North Carolina and Takeuchi compact construction equipment dealer. Products sold include: Bandit Intimidator 15XP Hand Fed Chipper, Model 2900 Track Stump Grinder; the Takeuchi TB260 Hydraulic Excavator, TL12V2 Compact Track Loader, TW80 2 Wheel Loader.

## Bayer CropScience

Cory Wade  
3911 Sue Lane  
Raleigh, NC 27604  
(919) 886-8975  
cory.wade@bayer.com  
www.CropScience.Bayer.us  
Bayer CropScience is a leading basic chemical and seed manufacturer with 150+ years in research and development. We are pleased to support the NC Christmas Tree market with our products.

## Berkey's Nursery

Duane T. Berkey  
PO Box 215  
44251 Rogers Road  
Spartansburg, PA 16434  
(814) 654-7513 or (814) 654-7043  
(814) 654-7503 (F)  
info@berkeysnursery.com  
www.BerkeysNursery.com  
Wholesale grower of bare root evergreen seedlings and transplants.

## Boschs Countryview Nursery

Brian Bosch  
10785 84th Avenue  
Allendale, MI 49401  
(616) 892-4090  
(616) 892-4290 (F)  
brian@boschsnursery.com  
www.BoschsNursery.com  
Wholesale evergreen seedling nursery.

## Business Exit Strategy Team

T.R. "Dick" Workman  
971 Riverwind Road, Box 5  
Lansing, NC 28643  
(336) 384-8840 or (336) 620-1041  
workmanship@skybest.com

We specialize in effectuating strategies so a business owner can exit out of their business at disability, death, retirement, or just the desire to withdraw from his business interest with his "market value" in hand.

## Carolina Farm Credit

Jocelyn Roten  
PO Box 1827  
Statesville, NC 28687  
(704) 761-2897  
jroten@carolinafarmcredit.com  
www.CarolinaFarmCredit.com  
Whether you're a farmer or just want to live a country lifestyle, Carolina Farm Credit can help with loans and services for farms, homes, agribusinesses and more. We understand agriculture, and we have the best tools to help our local rural community members finance their farms and lives.

## Carolina Soil Company

Ken Brown  
1504 Cunningham Road  
Kinston, NC 28504  
(252) 560-3033  
kbrown@carolinasoil.com  
www.CarolinaSoil.com  
Our goal is to provide professional germination, potting and planting products. We also manufacture greenhouses and equipment with our sister company, Carolina Greenhouses.

## Cherokee Manufacturing

Art Johnson  
80 Ceramic Tile Drive  
Morganton, NC 28655  
(828) 584-3334  
art@cherokeemfg.com  
www.CherokeeMfg.com  
Manufacturer of wreath rings and wire baskets, rolled burlap, squares and bags, shade tarps and Christmas twine, bamboo & fiberglass stakes.

## Farm Bureau-Watauga County

135 State Farm Road  
Boone, NC 28607  
(828) 264-5270  
Farm Bureau is dedicated to the promotion and preservation of rural life, and serves as the voice of agriculture. We offer a variety of member benefits, including access to Farm Bureau Insurance.

## First Citizens Bank

Wallace Greer  
540 Highway 105 Extension  
Boone, NC 28607  
(828) 263-5978  
wallace.greer@firstcitizens.com  
www.FirstCitizens.com  
First Citizens Bank is a full service bank offering consumer and business deposit services, loans, retirement planning, insurance services and financial planning.

## First Pioneer Insurance Agency

C. Wayne Matthews  
409 Johnson Street  
Aberdeen, NC 28315  
(910) 944-2848  
agency@pioneerinsurance.com  
www.PioneerInsurance.com  
First Pioneer offers a workers compensation insurance program for NCCTA members. Our agency is ready to help with all of your business, individual, agriculture, health and life insurance needs.

## Fraser Knoll

Tommy Wagoner  
610 Burnt Hill Road  
Laurel Springs, NC 28644  
sales@fraserknoll.com  
www.FraserKnoll.com  
(336) 982-3517  
(877) 352-7355  
(336) 982-7355 (F)  
sales@fraserknoll.com  
www.FraserKnoll.com  
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## Gra-Mac Irrigation

Jason Graham  
2310 NC Hwy 801 North  
Mocksville, NC 27028  
(336) 998-3232 or (800) 422-3560  
(336) 998-3111 (F)  
gramacirr@yadtel.net  
www.GramacIrrigation.com  
We offer irrigation consulting, design, sales, and installation. Complete irrigation systems for all your tree, nursery, and greenhouse needs.



# ALLIED BUSINESSES

## Greenscape Tools, Inc.

Amber Scott  
160 Hewed Log Gap  
Fleetwood, NC 28626  
(336) 877-2672 or (888) 314-2672  
(336) 877-2673 (F)  
info@greenscapedtools.com  
www.GreenscapeTools.net  
Tools and supplies for Christmas tree, nursery, and landscape industries. Proudly in business since 2008! See our ad on page 14

## Gulf Relay Logistics

William Branch  
1021 Clinton industrial Park Road  
Clinton, MS 39056  
(601) 487-4853  
angie@gulfrelay.com  
www.GulfRelay.com  
As the industry's most innovative agricultural and horticultural logistics specialists, Gulf Relay works hand in hand with our customers to truly understand their needs and develop freight solutions that work.

## H & H Farm Machine Co., Inc.

Brian Nance  
7916 Unionville-Brief Road  
Monroe, NC 28110  
(704) 753-4919  
(704) 753-4324 (F)  
info@hhspray.com  
www.HHSpray.com  
H & H builds custom sprayers for agricultural, landscaping, and many other uses. Multiple size tanks fitted with name brand components and supported by rugged tubular frames that give years of dependability.

## Itasca Greenhouse

Dan Nielsen  
PO Box 414  
26385 Blackwater Road  
Cohasset, MN 55721  
(800) 538-8733  
(218) 398-1654  
info@itascagreenhouse.com  
www.ItascaGreenhouse.com  
We are a wholesale evergreen plug grower that has been in business for over 30 years. We produce trees in plugs to 3 gallon for Christmas tree and nursery liners.

## Johnson Price Sprinkle PA

Maria Pilos  
1675 Blowing Rock Road,  
Suite 301  
Boone, NC 28607  
(828) 262-0997  
mariap@jpspa.com  
www.JPSPa.com  
How will the new tax law effect you and your business? JPS accounting firm specializes in Christmas tree farms, helping clients be best positioned to manage change. Offices in Boone, Marion, and Asheville.

## Kirk Company

Kim Duvall  
PO Box 547  
Beavercreek, OR 97004  
(800) 252-5475 or (800) 426-8482  
(503) 632-7021 (F)  
kduvall@kirkcompany.com  
www.KirkCompany.com  
Kirk offers the highest quality, freshly harvested Christmas trees; complete line of grower and lot products. Visit our website to see the various products that we offer. See our ad on page 26

## Kritter Cropdusting, Inc.

Eugene Kritter  
20634 Mount Pony Road  
Culpeper, VA 22701  
(703) 507-2554  
gene.kritter@gmail.com  
www.KritterCropdusting.com  
Hlicopter application of fertilizers, lime and gypsum and spraying for aphids spring and fall. We provide trucks and loading as well as application.

## LifeStore Insurance

Matthew Rumpfelt  
PO Box 825  
West Jefferson, NC 28694  
(336) 219-1080 or (336) 877-7487  
(336) 219-1180 (F)  
mrumpfelt@golifestore.com  
www.ChristmasTreeInsurance.com  
We are a full service Independent insurance agency offering workers compensation, commercial auto, farm owners equipment coverage, etc.

## Linville River Nursery

Anna Hollifield  
NC Forsest Service  
6321 Linville Falls Highway  
Newland, NC 28657

(828) 733-5236  
anna.hollifield@ncagr.gov  
www.BuyNCTrees.com  
We produce millions of tree and native grass seedlings each year for NC land owners. We've been in business for over 75 years. Whether you want to reforest timberland, improve wildlife habitat or just enjoy the other benefits that trees provide, we hope we can serve you.

## Millhouse Logistics

Teri Wells  
25 Continuum Drive  
Fletcher, NC 28732  
(336) 298-2580  
(828) 654-8560 (F)  
teriw@millhouse.com  
www.MillHouse.com  
Millhouse Logistics is an asset based full-service logistics company located in Fletcher, NC and has strategically placed satellite offices in Chicago, IL, Charlotte, NC, Jacksonville, FL, Belle River, ON, and Monterey, Mexico, allowing us to service the entire NAFTA region with over 400 dedicated units at our disposal. We offer transportation services at competitive rates. Dry vans, reefers, flat beds, box trucks and cargo vans.

## Nutrien Ag Solutions - Jefferson

Scott Henson & Richie Gardner  
PO Box 1716  
1616 Highway 16 South  
Jefferson, NC 28640  
(336) 846-3339 or (336) 977-0310  
(336) 846-2483 (F)  
scott.henson@nutrien.com  
www.Nutrien.com  
CPS is a provider of most products necessary for Christmas tree operations including fertilizer, crop protection chemicals, equipment, tools and supplies for growing, harvesting and retailing. We offer a knowledgeable, hard-working staff interested in partnering for success with Fraser fir producers.

## Nutrien Ag Solutions - Newland

Wade Johnson  
PO Box 597  
2421 Millers Gap Highway  
Newland, NC 28657  
(828) 733-6001 or (800) 648-6453  
(828) 733-3210 (F)  
wade.johnson@nutrien.com

# ALLIED BUSINESSES

www.Nutrien.com  
CPS is a provider of crop protection chemicals, fertilizer, equipment and supplies necessary for production, harvest and retail of Christmas trees. We offer a knowledgeable, hard-working staff and excellent service.

## Parsons Farms & Supply LLC

Donald Joe Parsons, Jr.  
PO Box 389  
West Jefferson, NC 28694  
(336) 977-2354  
(336) 246-4949 (F)  
parsonsfarms@skybest.com  
Agri-supply business that offers fertilizer, lime, spray equipment, implements and tractors.

## Reddick Equipment Co. of NC, LLC

Jesse Whitley  
PO Box 71  
Williamston, NC 27892  
(252) 792-1191  
(800) 334-3388  
(252) 792-4913 (F)  
jesse@reddick.cc  
www.ReddickEquipment.com  
Manufacturer of spraying equipment

for 30 years. We manufacture turf sprayers, aluminum skid sprayers, small ATV sprayers and much more. All of our turf sprayers are built with aluminum frames.

## Ross Chrysler Jeep Dodge Ram

Josh Ward  
2282 Hwy 105 South  
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(800) 789-0477  
(828) 264-2875 (F)  
rossautojosh@gmail.com  
www.RossAuto.com  
Heavy duty trucks, Jeep-Chrysler-Dodge products.

## Southern Agricultural Insecticides, Inc.

Blake Edwards  
PO Box 85  
Boone, NC 28607  
(828) 264-8843 or (828) 773-8845  
(828) 264-5236 (F)  
blake.edwards@southernag.com  
www.SouthernAg.com  
Complete line of fertilizers, insecticides, and herbicides for the Christmas Tree Industry.

## TPS Logistics, LLC

Ben Cartner  
PO Box 386  
Statesville, NC 28687  
(704) 880-4145  
bcartner@tpslogistics.com  
www.TPSLogistics.com  
TPS provides growers the best in class logistics management. You deserve to receive superior customer service, access to the latest technology tools and transparent bottom-line results. That's exactly what TPS provides.  
See our ad on page 7

## Vans Pines Nursery

Gary Van Slooten  
14731 Baldwin Street  
West Olive, MI 49460  
(800) 888-7337  
info@vanspinesnursery.com  
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Ennice, NC 28623  
  
140 South Sparta Parkway  
Sparta, NC 28675  
  
800-504-3347  
336-657-3347  
336-657-8088  
[bottomleys.com](http://bottomleys.com)

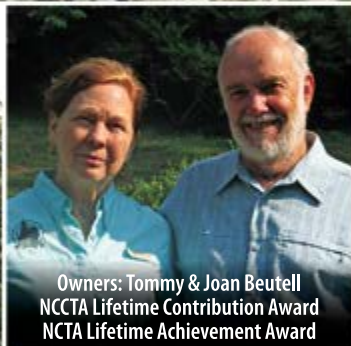
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